



# Transfer Guide

## FINISH YOUR BACHELOR'S DEGREE AT AN AFFORDABLE COST

Complete your Associate in Applied Science degree in Accounting and transfer to UW-Parkside for a Bachelor of Science degree with a major in: Accounting, Marketing, Management Information Systems (MIS), or Business Management (with concentrations in Finance, General Business, and Human Resource Management). CLC courses in **BOLD** are recommended and will best prepare you for transfer.

Parkside participates in the Midwest Student Exchange Program which allows residents of Illinois to qualify for lower tuition costs. Additional out-of-state scholarships are also available to qualified students. Visit [uwp.edu/financialaid](http://uwp.edu/financialaid) for more information. Refer to the *Out of State Scholar Program*.

### Contact:

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 262-595-2300

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 847-543-2135

### To be completed at CLC

<b>ACC 121</b>	Financial Accounting**	4
<b>ACC 122</b>	Managerial Accounting**	4
BUS 121	Intro to Business	3
BUS 221	Business Law I **	3
CIT 111	Comprehensive Spreadsheets	3
<b>CIT 120</b>	Introduction to Computers	3
CMM 121	Fundamentals of Speech**	3
ENG 121 & 122*	English Composition I & Composition & Reading	6
<b>ENG 126</b>	Advanced Comp**	3
ECO 221	Macroeconomics**	3
<b>ECO 222</b>	Microeconomics **	3
HUM 127 or PHI 125	Critical Thinking or Intro to Ethics	3
<b>MTH 122</b>	College Algebra**	4
<b>MTH 222*</b> (elective)	Elementary Statistics**	4
PSY 121 (elective)	Intro to Psychology	3

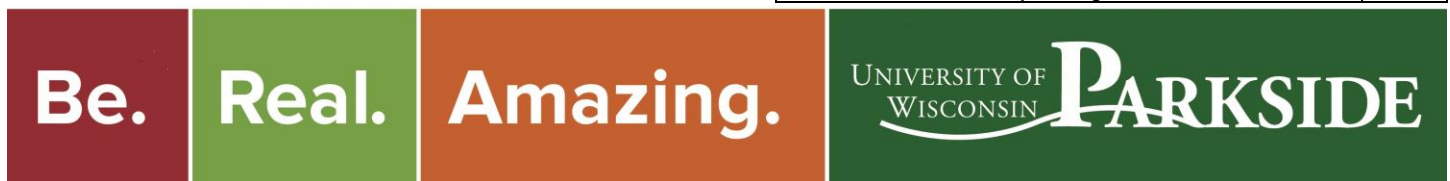
### Other Accounting courses:

ACC 212	Federal Tax Accounting	3
ACC 214	Cost Accounting	3
ACC 221	Intermediate Accounting I	4
ACC 222	Intermediate Accounting II	4

\* = Required at UWP  
 \*\* = Requires a grade of C or better

Total Transferable Credits from CLC 66

To be completed at UW-Parkside		UWP Credits
<b>GENERAL EDUCATION AND OTHER DEGREE REQUIREMENTS</b>		
	Humanities and the Arts (may include DV+)	6
	Social and Behavioral Sciences (may include DV+)	0
	Natural Sciences (may include DV+)	9
	General Electives (may be required if seeking Business, Finance or Human Resource Concentration)	0-9
	Foreign Language (if not completed)	0-8
	DV+ = 1 Diversity (DV) course is required to graduate	
<b>REQUIRED LOWER LEVEL BUSINESS COURSES</b>		
QM 310	Business Statistics II	3
<b>REQUIRED UPPER LEVEL BUSINESS FOUNDATION COURSES</b>		
QM 319	Operations Management	3
MIS 320	Management Information Systems	3
FIN 330	Managerial Finance	3
MGT 349	Organizational Behavior	3
MKT 350	Marketing Principles	3
BUS 495	Strategic Management	3
<b>REQUIRED: CHOOSE A MAJOR(S) LISTED BELOW</b>		
<b>ACCOUNTING MAJOR **</b>		
ACCT 301	Intermediate Accounting I	3
ACCT 302	Intermediate Accounting II	3
ACCT 305	Individual Taxation	3
ACCT 306	Business Taxation	3
ACCT 400	Advanced Accounting	3
ACCT 403	Advanced Cost Accounting	3
ACCT 404	Auditing	3
BUS 372	Business Law	3
**	PHIL 206 Intro to Ethics (for Illinois) & ACCT 402 Accounting Information Systems (for Wisconsin) also required for regional CPA exams	3
<b>MARKETING MAJOR</b>		
MKT 354	Marketing Research	3
MKT 355	Buyer Behavior	3
MKT 358	Promotions Management	3
MKT 452 or	Product Management or	3
MKT 467	Personal Selling	3
MKT 455	Marketing Management	3
Electives	See Catalog for electives: Choose one from: MKT 356, 357, 458, 467, 469, 490, RMGT 435 or 454	3
<b>MANAGEMENT INFORMATION SYSTEMS MAJOR</b>		
MIS 221	Business Programming I Visual Basic	3
MIS 322	Business Programming II C#	3
MIS 327	IT Infrastructure	3
MIS 328	Database Management System	3
MIS 425	System Analysis and Design	3
PMGT 341	Basics of Project Management	3
Electives	See Catalog for electives: 6 credits: Choose one two courses from: MIS 422, 424, 426, 428, 429, & 441. Choose no more than one course from MIS 494, CSC1 322, 340, 375, 478	6
<b>BUSINESS MANAGEMENT (choose 1 of the 3 concentrations)</b>		
<b>A. FINANCE CONCENTRATION</b>		
FIN 335	Investments	3
FIN 336	Management of Financial Institutions	3
FIN 431	Advanced Managerial Finance	3
Two from:		
ACCT 301	Intermediate Accounting I	3
FIN 435	Security Analysis/Portfolio Management	3
FIN 437	International Management	3
<b>B. GENERAL BUSINESS CONCENTRATION</b>		
HRM 343	Human Resource Management	3
Electives	Choose 15 credits from upper-level (300-400) business courses with no more than 2 courses from any one area. Areas are identified by the prefixes ACCT, BUS, ENTR, FIN, HRM, MGT, MIS, MKT, PMGT, QM, RMGT, and RLST. The combined credits for Internship (494) and independent Study (499) across all business disciplines cannot exceed 6 credits. Non-business course may not be used towards the concentration.	15
<b>C. HUMAN RESOURCES MANAGEMENT CONCENTRATION</b>		
HRM 343	Human Resource Management	3
Two from:		
HRM 441	Staffing Organizations	3
HRM 442	Improving Employee Performance	3
HRM 444	Compensation and Benefits	3
Electives	See Catalog for electives: Choose two from: RMGT 453 or 454, HRM 490, 494, 499; MGT 446 or 447; PMGT 342. COMM 303 or 385 or 485; ECON 380; POLS 315P; PSYC 330, SOCA 371 OR 374	6
<b>Additional Credits to Complete degree</b>		<b>57-63</b>





## TRANSFER PLANNING GUIDE

CLC Associate in Applied Science in Accounting

- to -

UW-Parkside Bachelor of Science degree with majors in Accounting,  
Management Information Systems (MIS),  
Marketing or Business Management  
(with concentrations in Finance, General Business,  
Human Resource Management)

This transfer planning guide is created to provide improved understanding and transfer opportunities for learners at CLC who desire pursuing a degree from UW-Parkside.

### A. Diversity and General Education Requirement:

Students will need to meet a diversity course requirement and the General Education requirements: 12 credits from three different departments in each of the following categories: Humanities and Arts, Social and Behavioral Sciences, and Natural Sciences.

### B. Skills Requirements:

Completion of the A.A.S. in Accounting completes the written and computational skills requirements via the following courses:  
Computational Skills: MTH 122 or 127  
Written Skills: ENG 122

### C. Foreign Language Requirement:

Students need to meet the UWP foreign language requirement. For more information, please visit <http://www.uwp.edu/catalog-pdfs/policies.pdf> and search Foreign Language.

### D. Degree Credits and GPA Graduation Requirements:

- Minimum of 120 credits
- Minimum degree GPA requirement of 2.00
- Grade of C or better in all lower level foundation and preparation courses;
- Major GPA of 2.5 in upper level (300-400) foundation and concentration courses is also required.

**The University of Wisconsin-Parkside and the College of Lake County (CLC) have produced this guide as a tool for students. Every effort is made to maintain accurate information; however, this guide is subject to change. Students should contact the Business Advisors listed below to stay informed of changes, as final responsibility for verifying information rests with the student.**

UW-Parkside: [Trudy.Biehn@uwp.edu](mailto:Trudy.Biehn@uwp.edu) or 262-595-2449, CLC: [Liliana Ware \(lware@clcillinois.edu\)](mailto:Liliana.Ware@clcillinois.edu) or 847-543-2563

FOR MORE INFORMATION PLEASE CONTACT  
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Transfer Guides can be viewed online at <http://www.clcillinois.edu/info/transfer>

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UNIVERSITY OF WISCONSIN PARKSIDE