

**INSTITUTION:** UW-Parkside  
**COLLEGE:** College of Business, Economics and Computing  
**MAJOR:** Business Management



**BUSINESS MANAGEMENT**  
 (CONCENTRATION IN FINANCE, GENERAL BUSINESS OR HUMAN RESOURCE MANAGEMENT)  
**Transfer Guide**

**1. Transfer Policies**

Transfers from non-baccalaureate institutions to may generally transfer up to 72 credits earned toward the 120 credits required for degree completion. Parkside may accept additional credits toward the degree where appropriate. Students must complete at least 50% of the total business department credits required for the bachelor’s degree in business management at Parkside. The total business department credits include the business preparation, business foundation and major courses. Only grades of C or better will be considered to fulfill a major requirement; grades of C- or lower will need to be retaken. Only junior/senior level courses in business from regionally accredited four-year colleges/universities are eligible to be transferred for any 300 or 400 level courses.

**2. Major Requirements**

The following requirements are in addition to the university general education requirements. Please use this guide in tandem with the Degree Requirements Transfer Guide.

**Fundamental, Preparation and Core Course Requirements (49 credits):**

**A. Fundamental Preparation Courses (16 Credits)**

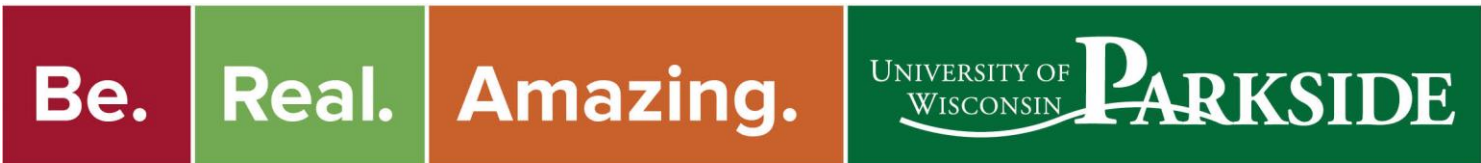
<u>CLC Course (if available)</u>	<u>Parkside Name</u>	<u>UWP Course</u>
ECO 222	Principles of Microeconomics	ECON 120
ECO 221	Principles of Macroeconomics	ECON 121
MTH 122	College Algebra II	MATH 112
CMM 121	Public Speaking	SPCH 105
Choose one of the following:		
<b>No Equivalency at CLC</b>	Advanced Composition	ENGL 201
ENG 120 or ENG 126	Technical Writing	ENGL 202
ENG 266	Writing for Business and Industry	ENGL 204

**B. Business Preparation Courses (15 credits)**

<u>CLC Course (if available)</u>	<u>Parkside Name</u>	<u>UWP Course</u>
ACC 121	Financial Accounting	ACCT 201
ACC 122	Managerial Accounting	ACCT 202
BUS 221	Legal Environment of Business	BUS 272
MTH 222	Business Statistics I	QM 210
<b>No Equivalency at CLC</b>	Business Statistics II	QM 310

**C. Business Foundation Core Courses (18 credits)**

<u>CLC Course (if available)</u>	<u>Parkside Name</u>	<u>UWP Course</u>
<b>No Equivalency at CLC</b>	Operations Management	QM 319
<b>No Equivalency at CLC</b>	Management Information Systems	MIS 320
<b>No Equivalency at CLC</b>	Managerial Finance	FIN 330
<b>No Equivalency at CLC</b>	Organizational Behavior	MGT 349
<b>No Equivalency at CLC</b>	Marketing Principles	MKT 350
<b>No Equivalency at CLC</b>	Strategic Management	BUS 495



**Business Management Courses by Concentration Requirements (15-18 credits):**

**D. Requirements for the Finance Concentration (15 credits)**

<u>CLC Course</u>	<u>Parkside Name</u>	<u>UWP Course</u>
<i>Required Courses (9 credits)</i>		
<b>Taken at UWP</b>	Investments	FIN 335
<b>Taken at UWP</b>	Management of Financial Institutions	FIN 336
<b>Taken at UWP</b>	Advanced Managerial Finance	FIN 431
<i>Elective Courses (6 credits)</i>		
<i>Choose two:</i>		
<b>Taken at UWP</b>	Security Analysis and Portfolio Management	FIN 435
<b>Taken at UWP</b>	International Financial Management	FIN 437
<b>Taken at UWP</b>	Intermediate Accounting I	ACCT 301

**E. Requirements for the General Business Concentration (18 credits)**

<u>CLC Course</u>	<u>Parkside Name</u>	<u>UWP Course</u>
<i>Required Course (3 credits)</i>		
<b>Taken at UWP</b>	Human Resource Management	HRM 343
<i>Choose additional Upper-Level Business Department Courses (15 credits)</i>		
No more than two courses (6) credits in any business area (accounting, business, entrepreneurship, finance, HRM, management, MIS marketing, selling, project management, real estate, retail management or statistics and quantitative methods).		

**F. Requirements for the Human Resource Management Concentration (15 credits)**

<u>CLC Course</u>	<u>Parkside Name</u>	<u>UWP Course</u>
<b>Taken at UWP</b>	Human Resource Management	HRM 343
<i>Elective Courses (6 credits):</i>		
<i>Choose two:</i>		
<b>Taken at UWP</b>	Staffing Organizations	HRM 441
<b>Taken at UWP</b>	Improving Employee Performance	HRM 442
<b>Taken at UWP</b>	Compensation and Benefit	HRM 444
<i>Major Elective Courses (6 credits)</i>		
<i>Choose two:</i>		
<b>Taken at UWP</b>	Special Topics in Human Resource Management	
<b>Taken at UWP</b>	Internship in Human Resource Management	
<b>Taken at UWP</b>	Independent Study in Human Resource Management	
<b>Taken at UWP</b>	Global Management	
<b>Taken at UWP</b>	Management Techniques	
<b>Taken at UWP</b>	Essential Personal Skills for Project Management	
<b>Taken at UWP</b>	Retail Management	
<b>Taken at UWP</b>	Service Management	
<b>Taken at UWP</b>	Organizational Communication	
<b>Taken at UWP</b>	Conflict Mediation	
<b>Taken at UWP</b>	Practicum in Conflict Intervention	
<b>Taken at UWP</b>	The Labor Market	
<b>Taken at UWP</b>	Interviewing	
<b>Taken at UWP</b>	Occupations and Professions	
<b>Taken at UWP</b>	Women and Work	

*\*Students who choose to take HRM 441, 442, and 444 may count one of them as an elective (Non-business electives may not be used toward the general business concentration)*

# GENERAL REFERENCE INFORMATION

## APPLICATION PROCESS

Early application is recommended as Parkside operates on a rolling admission and reserves the right to stop accepting applications as needed. Students likely to be admitted will have a cumulative transfer GPA of 2.0 or better.

- Complete an online application at <http://apply.wisconsin.edu>
- Submit application fee\*
- Submit an official copy of your high school transcript, Adult High School diploma, HSED or GED\*\*
- Submit official transcripts from **ALL previous institutions** of higher education\*\*

\*Fee waivers are available for applicants with financial hardship; call (262) 595-2355 to request a waiver.

\*\*All transcripts **MUST BE OFFICIAL** and come directly from the institution.

## CALCULATION OF CUMULATIVE TRANSFER GPA

Parkside calculates GPA based on all transferrable courses from all institutions attended, including the course grade of (F). A cumulative GPA is not always the “current” GPA at. If a course is retaken, the most recent grade is calculated and transferred.

## TUITION / SCHOLARSHIPS

### A. Midwest Student Exchange Program (MSEP)

Illinois residents are charged 150% of the in-state tuition rate. All students are eligible; no additional application is needed.

2016-2017 MSEP Tuition: \$10,518\* (annual/full-time)

2016-2017 Room/Board: \$7026\* (annual) (*based on double-room and mid-level meal plan*)

*\*subject to change*

### B. Out-of-State Scholarship Program (*students are only eligible to earn one of the following scholarship awards*)

Scholarship	Minimum Qualifications	Annual Award*	Net Tuition
Phi Theta Kappa Scholarship	Earned an AA or AS; member of PTK	\$3000	\$7518
Distinguished Scholarship	Transfer GPA of 3.50 or above	\$3000	\$7518
Ranger Scholarship	Transfer GPA of 2.75 – 3.49	\$2600	\$8118
Recognition Scholarship	Transfer GPA of 2.50 – 2.74	\$2000	\$8518

*\*Out-of-State scholarships are subject to renewal requirements*

### C. General University Scholarships

Students **MUST BE** admitted by **FEBRUARY 1<sup>st</sup>** to be considered for additional scholarships. The application for admission acts as the scholarship application. Additional information may be requested by the Office of Scholarships and Financial Aid.

***The University of Wisconsin-Parkside and the College of Lake County have produced this guide as a tool for students. Every effort is made to maintain accurate information; however, this guide is subject to change. Final responsibility for verifying information rests with the student. Please feel free to contact a transfer representative:***

**University of Wisconsin-Parkside:**

**Sergio Correa**, Transfer Admissions Counselor  
(262) 595-2300 / [correa@uwp.edu](mailto:correa@uwp.edu)

**College of Lake County:**

**Ali Mata, M.A.**, Counselor  
(847) 543-2135 / [amata2@clcollinois.edu](mailto:amata2@clcollinois.edu)

Transfer Guides can be viewed online at <https://uwp.edu/apply/admissions/transfer/agreements.cfm>