

ARTICULATION AGREEMENT

BETWEEN

GATEWAY TECHNICAL COLLEGE

AND

UNIVERSITY OF WISCONSIN PARKSIDE (UW-P)

Effective January 1, 2015

The purpose of this degree completion agreement is to provide improved transfer opportunities for learners at Gateway Technical College (Gateway) who desire further education to enter the University of Wisconsin-Parkside (UW-P). Through the collaborative efforts of faculty, student services, and administration, learners will encounter a clear path to reach their educational goals. Since there are courses that are common to both institutions, a rationale exists to create an agreement for seamless transfer and assist the Gateway student in acquiring a baccalaureate degree at UW-Parkside under conditions listed below.

Learners who successfully complete the following Gateway degree:

**ASSOCIATE OF APPLIED SCIENCE (A.A.S.) IN**

**IT--NETWORK SPECIALIST - SECURITY ANALYST**

And who meet the admission requirements of the University of Wisconsin-Parkside and other conditions specified in this agreement will be admitted with up to 55 credits toward a:

**BACHELOR OF SCIENCE (B.S.) DEGREE**

**WITH MAJORS IN**

**ACCOUNTING, MANAGEMENT INFORMATION SYSTEMS (MIS), MARKETING**

**AND BUSINESS MANAGEMENT**

**(Business Management Major includes concentration options in**

**General Business, Finance, and Human Resources)**

## PROVISIONS OF THIS AGREEMENT:

1. **Admission.** It is the learner's responsibility to demonstrate fulfillment of the current admission requirements of UW-P at the time of entry.
2. **Advising.** UW-P and Gateway will provide academic advising to Gateway learners inquiring about UW-P programs. Learners will be connected with a UW-P advisor prior to transfer. UW-P and Gateway will share materials, catalogs, and other information to facilitate their understanding of requirements and programs. Gateway will assist UW-P in arranging recruitment events on its campuses.
3. **Marketing.** Any marketing of this agreement will be subject to the prior approval of both parties and will adhere to each institution's standards for the use of its name and logo. Each institution will assume responsibility for appropriate marketing to reach its student population. Each institution may provide a link to this agreement and/or the other institution at its website, with notice to the other party.
4. **Accreditation.** Both parties agree that failure to maintain regional accreditation will be grounds for termination of the agreement. Failure to maintain accreditation required by the specific academic program(s) referenced in this agreement will be grounds for exclusion of that program from the agreement.
5. **Tracking of Use.** If possible, Gateway will provide UW-P admission office the names of students following the articulation agreement and intending to transfer to UW-P. This will allow UW-P to plan for the admission, advising and orientation of these transfer students. Gateway also desires to track the use of articulation agreements by students. If possible, UW-P will send Gateway the total number of credits transferred from Gateway annually or other data that can be conveniently produced.
6. **Periodic Review.** Gateway and UW-P will collaboratively review the articulation agreements on a three-year cycle, starting September 1, 2018 or earlier if curricular or institutional policy changes warrant. Each institution agrees to notify the other of significant curricular or policy changes in a timely manner.
7. **Cancellation.** Both parties agree to provide at least one-hundred eighty (180) days' advance written notification of their intent to cancel this agreement. Gateway students who apply to UW-P prior to the cancellation date will be permitted to transfer credits under the agreement terms.
8. **Maximum Transfer.** Gateway students are highly encouraged to complete their entire associate degree at Gateway to receive maximum transfer opportunities from this agreement. Students who choose to transfer to UW-P before completing their associate degree will be awarded credits on a course-by-course basis and may not receive the number of credits awarded to Gateway program graduates
9. Any conditions requested by Receiving Institution as listed on the next page.

The University of Wisconsin-Parkside (UW-P) and Gateway Technical College (Gateway) have produced this guide as a tool for students. Every effort is made to maintain accurate information; however, this guide is subject to change. Students should contact the Advisors listed below to stay informed of changes, as final responsibility for verifying information rests with the student.

UW-Parkside: [Trudy.Biehn@uwp.edu](mailto:Trudy.Biehn@uwp.edu) or 262-595-2449, Gateway: Manoj Babu, [Babum@gtc.edu](mailto:Babum@gtc.edu) or 262-741-8440

**Specifications for**  
**BACHELOR OF SCIENCE (B.S.) DEGREE**  
**WITH MAJORS IN ACCOUNTING, MANAGEMENT INFORMATION SYSTEMS (MIS),**  
**MARKETING AND BUSINESS MANAGEMENT**  
**(Business Management Major includes concentration options in**  
**General Business, Finance, and Human Resources)**

(Some of these requirements will have been met in part by coursework completed at Gateway under the agreement)

**A. General Education and Diversity Requirement:**

Students entering UW-P under this articulation agreement will need to meet a diversity course requirement and the General Education requirements: 12 credits from three different departments in each of the follow categories: Humanities and Arts, Social and Behavioral Sciences, and Natural Sciences.

**B. Skills Requirements:**

Completion of A.A.S. in the IT--Network Specialist-Security Analyst program at Gateway completes the Reading and Writing skills and the Computational skills requirements via the following courses: 801-195 or 801-136 for UW-P ENGL 101 and 804-115 for UW-P MATH 112.

**C. Foreign Language Requirement:**

Gateway students need to meet the UW-P foreign language requirement. For more information, please visit: <http://www.uwp.edu/catalog-pdfs/policies.pdf> and search Foreign Language.

**D. Total Credits and GPA Graduation Requirements**

A total of 120 credits will be required to graduate with a minimum overall GPA requirement of 2.00. The Accounting, MIS, Marketing and Business Management Majors require a C or better in all lower level foundation and preparation courses; an overall GPA of 2.5 in upper level (300-400) foundation and concentration courses is also required.

**Transfer Guide Sheet for Courses from Gateway A.A.S. in IT--Network Specialist--Security Analyst  
To UW-Parkside Majors in Accounting, MIS, Marketing and Business Management.**

**The Business Management Major includes concentration options in:**

**Finance, General Business, and Human Resources**

\* SB GenEd Cr = Social & Behavioral General Education Credit; NS GenEd Cr – Natural Science General Education Credit; HU GenEd Cr = Humanities and Fine Arts Credit

\*\* = Course requires a grade of C or better to fulfill requirement

| Gateway Course  | Required Course Name               | Gateway Credits | UW-P Course | Course Name   | UW-P Credits Awarded |
|---|------------------------------------|-----------------|-------------|---|----------------------|
|   |                                    |                 |             | <i>Credits toward Accounting, Marketing, MIS, or Business Management Majors</i> |                      |
| 150-107   | Scripting                          | 3               |             | No equivalency  | -                    |
| 150-125   | CCNA Security                      | 4               |             | No equivalency  | -                    |
| 150-111   | Network Administration - Microsoft | 3               |             | No equivalency  | -                    |
| 150-114   | Networking Concepts – CCNA 1       | 3               |             | No equivalency  | -                    |
| 150-128   | VoIP                               | 4               |             | No equivalency  | -                    |
| 801-197   | Technical Reporting                | 3               | ENGL 202    | Technical Writing   | 3                    |
| <b>Major-credit SUBTOTAL</b>                                    |                                    |                 |             |   | <b>3</b>             |
| <i>Credits toward program majors and General Education</i>      |                                    |                 |             |   |                      |
| 809-143   | Microeconomics **                  | 3               | ECON 120    | Principles of Microeconomics (SB GenEd Cr*)                                     | 3                    |
| 809-144   | Macroeconomics **                  | 3               | ECON 121    | Principles of Macroeconomics (SB GenEd Cr*)                                     | 3                    |
| 801-198   | Speech **                          | 3               | SPCH 105    | Public Speaking (HU GenEd Cr*)  | 3                    |
| <b>Major and General Education SUBTOTAL</b>                     |                                    |                 |             |   | <b>9</b>             |
| <i>Credits toward UW-P Skill Requirements</i>                   |                                    |                 |             |   |                      |
| 804-115   | College Technical Math 1 **        | 5               | MATH 112    | College Algebra II  | 5                    |
| 801-136   | English Composition 1              | 3               | ENGL 101    | Composition and Reading   | 3                    |
| <b>UW-P Skill Requirements SUBTOTAL</b>                         |                                    |                 |             |   | <b>8</b>             |
| <i>Credits toward UW-P General Education Requirements</i>       |                                    |                 |             |   |                      |
| 809-198   | Introduction to Psychology         | 3               | PSYC 101    | Intro to Psychological Science (SB GenEd Cr*)                                   | 3                    |
| 809-172   | Introduction to Diversity Studies  | 3               |             | SB GenEd* also completes Ethnic Diversity Req.                                  | 3                    |
| 806-112   | Principles of Sustainability       | 3               |             | NS GenEd Cr*  | 3                    |
| <b>UW-P General Education SUBTOTAL</b>                          |                                    |                 |             |   | <b>9</b>             |
| <i>General Elective Credits toward UW-P Degree Requirements</i> |                                    |                 |             |   |                      |
| 150-106   | Intrusion Detection Systems        | 3               | TRAN 1XX    | Elective  | 3                    |
| 150-113   | Network Administration – Linux     | 4               | TRAN 1XX    | Elective  | 3                    |
| 150-124   | Routing – CCNA2                    | 3               | TRAN 1XX    | *MIS 327 Business Data Communication may be waived                              | 3                    |
| 150-126   | Network Security Design            | 3               | TRAN 1XX    | Elective  |                      |
| 150-127   | Security Laws & Policies           | 3               | TRAN 1XX    | Elective  | 3                    |
| 150-129   | Mobile Security                    | 3               | TRAN 1XX    | Elective  | 3                    |
| 150-135   | Switching & WANs – CCNA3 & CCNA4   | 4               | TRAN 1XX    | Elective  | 4                    |
| 150-194   | Network Security                   | 3               | TRAN 1XX    | Elective  | 4                    |
| <b>General Elective and MIS Credits SUBTOTAL</b>                |                                    |                 |             |   | <b>26</b>            |
| <b>Gateway Transferable Credits</b>                             |                                    |                 |             |   | <b>55</b>            |

\*MIS 327 may be waived with a grade of C or better.

## Additional Information Regarding

### UW-Parkside Degree Completion Requirements

| UW-Parkside Degree Requirements   | Gateway courses   | Credits Completed at Gateway that count toward degree | Credits to be completed at UW-P      | Course/Credit Requirements to be completed at UW-P                                  |
|---|---|---|--------------------------------------|---|
| Humanities and the Arts:<br>12 credits (HU)   | 801-198 Speech  | 3   | 9                                    | 9 additional Credits in General Education: Humanities and Arts                      |
| Social and Behavioral Science:<br>12 credits (SB)   | 809-143 Microeconomics<br>809-144 Macroeconomics<br>809-172 Intro to Diversity Studies<br>809-198 Intro to Psychology | 12  | 0                                    | None  |
| Natural Science:<br>12 credits (NS)   | 806-112 Principles of Sustainability  | 3   | 9                                    | 9 additional credits in General Education: Natural Science                          |
| Ethnic Diversity requirement:<br>3 credits  | 809-172 - Intro to Diversity Studies  | (part of Social and Behavioral Science)               | 0                                    | None (completed by 809-172)   |
| English Skill Requirement:<br>ENGL 101  | 801-136 English Composition 1   | 3   | 0                                    | None  |
| Math Skill Requirement:<br>MATH 112   | 804-115 College Tech Math 1   | 5   | 0                                    | None  |
| Electives or Foreign Language Requirement   |   |   | 0-8                                  | 0-8 Electives or Foreign Language Requirement***                                    |
| General Electives   | From Gateway; see General Electives from previous page  | 26*   | 0                                    |   |
| Lower Level Business Management   |   | 14 - 11 = 3**   | 15                                   | See <a href="#">UW-P Degree Requirement Guides</a> .                                |
| Majors in:<br>- Accounting<br>- Marketing<br>- Management Info Systems (waiver of MIS 327)<br>- Business Management with concentrations in:<br>- Finance<br>- General Business<br>- Human Resources |   |   | 42<br>36<br>39<br><br>33<br>36<br>33 | See <a href="#">UW-P Degree Requirement Guides</a> .                                |
| <b>Totals</b>   |   | Approx. 55  | 66 - 75                              | additional credits that may not include foreign language*** required at UW-Parkside |

\*26 includes TRAN 1XX and 2XX General Electives from the previous page that count toward 120 credits required to graduate.

3\*\* = Technical Writing; 11 additional credits were already counted in General Education/Math completed at GTC from the following: Math (5 Cr), Microeconomics (3 Cr), Macroeconomics (3 Cr) Speech (3 Cr)

\*\*\* Please see [UW-Parkside Foreign Language Requirements](#)

### Total Credits and GPA Graduation Requirements

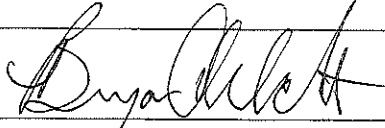
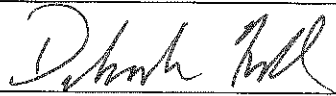
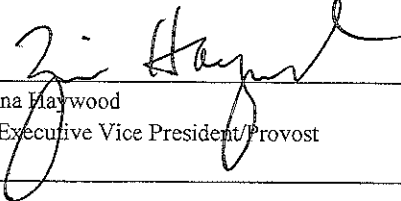
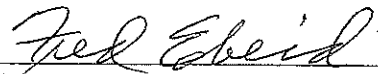

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**OFFICIAL CONTACT PERSONS:**

|   |   |
|---|---|
| <p><b>For Gateway Technical College</b><br/>                 John Thibodeau, Ph.D.<br/>                 Assistant Provost/Vice President Institutional Effectiveness<br/>                 and Student Success<br/>                 3520 30<sup>th</sup> Avenue<br/>                 Kenosha, WI 53144<br/>                 262-564-3050<br/> <a href="mailto:thibodeauj@gtc.edu">thibodeauj@gtc.edu</a></p> | <p><b>For University of Wisconsin – Parkside</b><br/>                 DeAnn Possehl,<br/>                 Assistant Vice Chancellor for<br/>                 Enrollment Management<br/>                 900 Wood Road, Box 2000<br/>                 Kenosha, WI 53141-2000<br/>                 262-595-2454<br/> <a href="mailto:Possehl@uwp.edu">Possehl@uwp.edu</a></p> |
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**SIGNATURES**

This agreement, signed and dated on \_\_\_\_\_, has been reviewed and approved by both institutions for the term specified.

|   |   |
|---|---|
| <br>Bryan Albrecht, Ed.D., President<br>Gateway Technical College | <br>Deborah Ford, Ed.D., Chancellor<br>University of Wisconsin – Parkside                  |
| <br>Zina Haywood<br>Executive Vice President/Provost             | <br>Fred Ebeid, Ph.D.<br>Interim Vice Chancellor/Provost                                  |
| Raymond Koukari, Dean of Campus Affairs<br>Racine and Business and Information Technology   | <br>Dirk Baldwin, Ph.D., Interim Dean<br>College of Business, Economics, and<br>Computing |