

# DEALING WITH CHALLENGING PEOPLE





#### **Objectives**

- Define "Challenging"
- Step by step guide to dealing with challenging people
- Best practices
- Handling challenging co-workers
- Self-care
- Things to remember
- Staying sane

#### Define "Challenging"

You must analyze why the person is challenging

- Mean
- Tired
- Stressed
- Contrary
- Defensive
- Talkers
- Needy

#### They are ...

- Unreliable
- Criticizers
- Competitive
- Spot-lighters
- Unpredictable
- People who must have the last word



#### **Step By Step Guide**

- Do you want to, or *must* you improve the relationship?
- Start by looking at yourself
- Talk to a colleague or positive support person for insight
- Remember: to move a relationship forward you must be willing to act



#### **Best Practices**

- Respond rather than react
- You can control of your emotions and words
- Use "I" throughout conversations "I feel this is an issue."
- It is not about "winning" it is moving the relationship forward

"No one can make you feel inferior without your consent." - Eleanor Roosevelt



#### Use the "Remote"

- Keep the volume low
- Tune in to the right channel
- Focus attention on the program in front of you
- Relax
- Rewind and replay



#### Handling Challenging Co-workers

Gossip

- Be prepared to explain why the gossip is harmful and hurtful
- Be prepared to obliterate gossip from the workplace
- Co-workers who are late/always absent
  - Feel free to speak your mind in a diplomatic manner
  - Be as empathetic as possible
  - Decide if you should let your manager know
- Overly dramatic co-workers
  - Let it roll off you- stay as calm as possible
  - Validate the emotion of the co-worker
  - Know when to end the conversation



#### Handling Challenging Co-workers Continued

- Personality Conflicts
  - Focus on getting the job done, not the person
  - Remember we don't have to like everyone and not everyone likes us
- Procrastinators
  - Be prepared in advance that this is going to be an issue
  - Don't let is effect your work
- Bullying and Harassment
  - If you feel unsafe (physically or emotionally) contact the appropriate person in your company immediately



#### Self-Care During Difficult Times

- Start Start your day with a good run, walk, exercise
- Eat Eat a healthy breakfast
- Laugh Have a good morning laugh
- Breathe Take a deep breath before you walk into work
- Reframe Reframe what you do love about your job
- List Make a 10 list each morning
- Sleep Get a good night sleep (7-8 hours)
- Use Use alternative methods... tea, aromatherapy, journaling
- Positive Surround yourself with positive people



#### Remember

- Control your actions and reactions
- Discretion is a friend
- Conflicts are part of life
- Be specific
- Assume nothing



#### **Staying Sane**

- Ask "what is going on?"
- Acknowledge the other persons feelings
- Confirm understanding with questions
- Find one thing to agree on
- Listen, listen, listen
- Challenge your own point of view

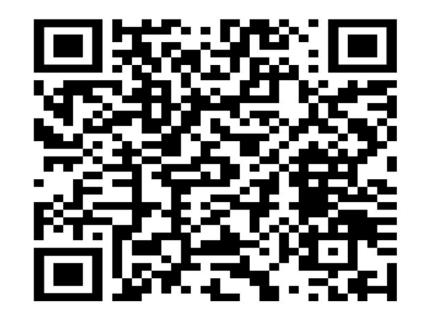
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### **Questions & Answer**

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